



Minutes of a Squash NZ Board Meeting

- Held:** Friday August 22, 2014. Jetpark Inn, Auckland. 12.00pm
- Present:** Tony Johnston (Chair), Linda Kenny, Tony Alexander, Greg McKeown, Matt Taylor and Jim O'Grady (Chief Executive)
- Apologies:** Steve Dunbar was unable to be present in person but connected via phone from 12.30pm to 2.00pm.
- Conflict of Interest:** None
- Minutes:** The minutes of the previous meeting held July 4, 2014 were accepted as a true and correct record
Moved: LK / GM Carried
- Matters Arising:** None
- Resolutions:** Out of Meeting Resolution: 22/07/2014
The board of SNZ approved Capital expenditure of \$2,520.00 + GST for a new hot water cylinder at Club Kelburn.
Moved: TJ / TA Carried
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1. Non Agenda Item

Grant Smith outlined a proposal to host the World Junior Girls Championships in Christchurch in August 2017. The Christchurch City Council have indicated their support for the event and it was agreed that JO would write to Kevin Collier at the CCC to register SNZ's interest in the feasibility phase of hosting this event. A budget of \$350-400k would be required to host the event in 2017 and SNZ would need to consider this in depth before making a commitment.

A further proposal was put forward from the three 2014 PSA host clubs seeking \$20,000 from SNZ to extend the series to include 3 WSA events in 2015, 2016 and 2017. The WSA series would provide an opportunity for our emerging junior women to gain valuable ranking points and experience in professional events at home and could be linked to the SNZ HP strategy.

After discussion the Board agreed that they were in favour of the concept and felt that it could be part of the HP programme development as well as being complementary to the existing PSA series. It would be necessary to work out how it could be fitted into the draft annual plan budget and a decision would be confirmed at the next Board meeting in October. JO to get feedback from Paul Hornsby and Michael Pittams.

2. SNZ Annual Plan

A draft annual plan and budget had been circulated to the Board prior to the meeting. While the annual plan was largely operational (business as usual) a number of key priorities were identified for 2015.

High Performance	Review the existing programme, structure and outcomes to date Develop and implement a new HP strategy.
Commercial	SNZ establish a sponsorship/partnership strategy and implement. Convene a working group to decide how the role should be resourced. Develop TOR for the group Develop a commercial plan for the next 2-3 years identifying the products that SNZ has to sell and income expectations Identify possible commercial partnerships Identify 3 potential suppliers and obtain estimates for possible contracted services.
Structure	Review existing roles and responsibilities within the national office Develop an organisational structure that reflects best use of resources to deliver the best possible outcome for the return on investment
Development	Complete the Squash Start programme development Shift the focus to marketing, delivery and implementation Develop and implement reporting and monitoring tools for Kiwi Squash and Squash Start Develop and trial a pilot programme to help clubs where there was real potential to make a difference Main focus on acquisition and retention Develop a suite of tools and a recipe for success Partnership between SNZ, district and selected clubs on a trial basis Any investment needs to make a positive difference
Technology	Identify further products for development in iSquash Continue to refine and enhance existing modules Investigate integration with accounting products and alternative booking systems Investigate opportunities to sell iSquash

3. National Squash Centre

Following the Unitec submissions to the Auckland Unitary Plan both SNZ and Squash Auckland had made counter submissions to the plan to address concerns regarding future recreational activities on the Unitec precinct.

The details of the loan from SNZ to the National Squash Centre Trust were still to be confirmed. SNZ to discuss this further with the NSCT Chair, Bruce Davidson, to get agreement on the balance owing.

4. Finance

A draft budget for 2014 / 2015 was circulated to the Board. A number of options had been considered based on possible changes to state sector funding and structural changes in the national office. The Board were asked to review those options and provide feedback to the CE before the next meeting.

The financial reports for SNZ and Club Kelburn to 31/07/2014, having been previously circulated, were accepted a true and correct record.

Moved: TA / LK Carried

5. Programme Director Reports

The Board acknowledged the receipt of the reports from the Directors of Development, Squash, Coaching and High Performance and thanked them for their contribution.

6. Motions to Apply for Funding

The SNZ Executive Council agrees to apply for funding as and when required.

Moved: TJ / TA Carried

7. Next Meeting

Friday October 3, 12.00pm – 5.30pm, Jetpark Inn, Auckland.

8. Meeting Closed 4.40pm

Signed..........Chair, Squash New Zealand