



Minutes of Squash NZ Board Meeting.

- Held:** Friday March 15, 2013, Jet Park Inn, Auckland, 1.00pm
- Present:** Wayne Werder (Chair), Tony Johnston, Tony Alexander, Linda Kenny, Leah Goodhew, Andrew Eade and invited guest presenter, Grant Smith (Central Squash).
- Apologies:** Jim O'Grady (Chief Executive), Toni-Maree Carnie (lateness)
- Disclosure of Interest:** Wayne Werder (Sport BoP) re Coaching Director's role.
Andrew Eade (Sport NZ) re Coaching Director's role.
- Minutes:** The minutes of the meeting held February 1, 2013 were accepted as a true and correct record.
Moved: TA/LK. Carried
- Matters Arising:** SNZ working with Squash Waikato to develop a Sportsforce plan with Sport Waikato
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Management Reports:

1. Finances.

The SNZ financial reports to 31/1/2013 were approved as a true and correct.
Moved: LG / TA. Carried

The board approved the following recommendations for the management of SNZ and Club Kelburn finances -

- Contract Accountants Hamon & Associates will continue to manage the day to day transactions of the Club Kelburn Online Saver account to ensure adequate funds in the trading account and profit is transferred from the trading account
- SNZ and Club Kelburn funds be transferred to fixed term investment accounts where possible
- Develop a five year Capex budget for Club K
- TJ and JO visit Club K to prepare a 5 year Capex budget

Moved: TJ / LG. Carried

2. Audit and Risk Policies.

The board approved the presentation of the draft policies and made the following recommendations.

- Financial Reserves Policy to be firmed up and presented at next meeting.
- The board to co-opt an additional member to the Audit and Risk committee. TJ to follow up with JO.

3. Reports.

All reports taken as read.

Moved: AE/TA. Carried

- The Board agreed to purchase a second hand motor vehicle for CE (under \$20k)
Moved: TJ/ TA. Carried

4. Presentations.

- **Rebranding – Grant Smith**

Grant Smith presented to the board the reasons why it is a good time for SNZ to rebrand and what was happening in the sporting community

Board to discuss rebranding with district buddies to get them on board with the idea of being part of the wider squash community

- JO to invite Districts, board and VIP stakeholders to be part of rebrand consultation
- JO to write a brief for GSA Design including how it will be used and linked to commercial outcomes

- **HoF – Grant Smith**

Ross Norman has been elected to HoF Committee

There is still 300 'Long or Short' books in stock

HoF was seen as a vehicle for promoting squash individuals for national honours and growing the Squash family

Resolution: The SNZ Executive Council congratulated the HoF team on their tireless effort, contribution and enthusiasm in the extended Squash family

Moved: WW/ LG. Carried

JO to send letter of thanks to the HoF

- **WSF AGM – Grant Smith**

Grant summarised the format of the WSF AGM to be held October 20 – 23 in Christchurch

- Dinner 21 October
- WSF Conference 21–22 October
- WSF AGM 23 October

- **Structure**

The board discussed the structure proposals and agreed on the following:

Status Quo is not the best option for the game into the future

Evolution rather than revolution is the preferred path moving forward

There is a level of shared services/ benefits starting to develop and SNZ should encourage and support this where possible. Priority for this work was agreed as follows:

- Canterbury/Midlands
- Wellington /Central / Eastern
- Waikato/ Bay of Plenty
- Northland / Auckland
- Otago / Southland

Constitutional – 11 districts to remain as the constitutional members of SNZ

- **Affiliation**

Bay of Plenty trial model suits the club that have more leisure players

Under the BoP license fee model Senior graded players pay \$40 to SNZ and Junior graded players pay \$20. The clubs pay BoP \$800 per court

Board recommendations:

Keep the Bay of Plenty pilot going and offer the opportunity for other Districts to trial in 2014 at the President's meeting in July 2013

Districts would be encouraged to review their own revenue affiliation models as part of this review

➤ **High Performance**

SNZ committed to Glasgow July 2014

SNZ has funding commitment from HPSNZ through to the end of 2014

Recommendations:

- SNZ agreed that the tracking of where our HP players have come from in the past 15 years would be valuable information to move forward with HP planning
- Await the outcome of the Olympic bid decision and then review HP plans
- WJG selection process to be followed through
- Review HP in October – March/April

5. General Business.

Feedback on the Bounceback insurance scheme had been very positive

It is important to get 50 clubs / facilities on board to activate Stage 2

Board to discuss the insurance scheme with their district buddies

TJ to get flyer out with contacts

Grant Smith investigating a partnership with Thrifty Car Rentals

Proposals being developed for SNZ website banner advertising

6. Next Meeting

Tuesday, May 14, 7.00pm – Telephone Conference Call

7. Meeting ended 5.30pm

Signed.....Chair, Squash New Zealand.

Date.....